**System Testing**

**Main Business Standard Flow / E2E Scenerio**

Step 1) Login to application.

Step 2) Click on the campaign module, Campain List Page Should Display

Step 3) Click on New Campaign Button.Create Campaign Page should Display.

Step 4) Provide all the necessary Fields and click on save Button.

Step 5) Click on Campaign Module

Step 5) Click on the campaign module, Campaign List page Should Display

Step 6) Click on Selected Campaign, Should Display All the details of that Selected Campaign.

Step 7) Click On New Task, It should open Create Task page.

Step 8) Provide all the necessary Fields and click on save Button.

Step 9) It should display the Task List Page.

Step 10) Click on Campaign Module, Select the particular Campaign in which Task was created.it should display all Task Details.

Step 11)Click on the campaign module,Campaign List page should Display

Step 12) Click on Selected Campaign,Should Display All the details of that Selected Campaign.

Step 13) Click On New Event,It should open Create Event page.

Step 14) Provide all the necessary Fields and click on save Button

Step 15) It should Display the Event List page.

Step 16) Click on Campaign Module,Select the particular Campaign in which Event was created.it should display all Task Details.

Step 17) Click on the King module, King List Page Should Display.

Step 18) Click on New King Button.Create King Page should Display.

Step 19) Provide all the necessary Fields and click on save Button.

Step 20) Kings List page should Display.

Step 21) Click on Kings Module,it should open Kings List page & The Newly Created King should Get Displayed.

Step 22) Click on the Contacts module, Contacts List Page Should Display.

Step 23) Click on New Contacts Button,Create Contact Page should Display.

Step 24) Provide all the necessary Fields and click on save Button.

Step 25) Contacts List page should Display.

Step 26) Click on Contacts Module,it should open Contacts List page & The Newly Created Contact should Get Displayed.

Step 27) Click on the Potential King module, Potential Kings List Page Should Display.

Step 28) Click on New Potential King Button.Create Potential King Page should Display.

Step 29) Provide all the necessary Fields and click on save Button.

Step 30) Potential Kings List page should Display.

Step 31) Click on Potential Kings Module,it should open Potential Kings List page & The Newly Created Potential King should Get Displayed.

Step 32) Click on the Account module, Account List Page Should Display.

Step 33) Click on New Account Button.Create Account Page should Display.

Step 34) Provide all the necessary Fields and click on save Button.

Step 35) Accounts List page should Display.

Step 36)Click on Accounts Module,it should open Accounts List page & The Newly Created Account should Get Displayed.

Step 37) Click on the Goods module, Goods List Page Should Display.

Step 38) Click on New Goods Button. Create Goods Page should Display.

Step 39) Provide all the necessary Fields and click on save Button.

Step 40) Goods List page should Display.

Step 41) Click on Goods Module, it should open Goods List page & The Newly Created Goods should Get Displayed.

Step 42) Click on the Price Details module, Price Details module List page Should Display.

Step 43) Click on New Price Details Button. Create Price Details Page should Display.

Step 44) Provide all the necessary Fields and click on save Button.

Step 45) Price Details List page should Display.

Step 46) Click on Price Details Module, it should open Price Details List page & The Newly Created Price Details should Get Displayed.

Step 47) After Creating Price Details & Goods Details.

Step 48) Click on the Price Details module, Price Details module List page Should Display.

Step 49) Select The Particular PriceBook, To which You want to add Goods Details, It Display Price Details Page.

Step 50) On Price Details Page, Click on Add Goods Button,It takes to Goods List Page.

Step 51) Select Particular Goods which you want to add by clicking on CHECK BOX.

Step 52) Click on the Quotation module module, Quotation module List page Should Display.

Step 53) Click on New Quotation Button. Create Quotation Details Page should Display.

Step 54) Provide all the necessary Fields and click on save Button.

Step 55) Quotation Details List page should Display.

Step 56) Click on Quotation Module, it should open Quotation Details List page & The Newly Created Quotation Details should Get Displayed.

Step 57) Click on the Purchase Order module, Purchase Order module List page Should Display.

Step 58) Provide all the necessary Fields and click on save Button.

Step 59) Purchase Order List page should Display.

Step 60) Click on Purchase Order Module, it should open Purchase Order List page & The Newly Created Purchase Order Details should Get Displayed.

Step 61) Click on the Published Price module, Published Price module List page Should Display.

Step 62) Provide all the necessary Fields and click on save Button.

Step 63) Published Price List page should Display.

Step 64) Click on Published Price Module, it should open Published Price List page & The Newly Created Published Price Details should Get Displayed.

Step 65) Click on the Invoice module, Invoice module List page Should Display.

Step 66) Provide all the necessary Fields and click on save Button.

Step 67) Invoice List page should Display.

Step 68) Click on Invoice Module, it should open Invoice List page & The Newly Created Invoice Details should Get Displayed.

**Expected Results:** Potential King Should Be Created. Potential King Should Get Quotation & Invoice.

**Alternative Business Flow / E2E Scenerio**

Step 1) Login to application.

Step 2) Click on the campaign module, Campain List Page Should Display.

Step 3) Click on New Campaign Button.Create Campaign Page should Display.

Step 4) Provide all the necessary Fields and click on save Button.

Step 5) Click on Campaign Module

Step 5) Click on the campaign module, Campaign List page Should Display

Step 6) Click on Selected Campaign, Should Display All the details of that Selected Campaign.

Step 7) Click On New Task, It should open Create Task page.

Step 8) Provide all the necessary Fields and click on save Button.

Step 9) It should display the Task List Page.

Step 10) Click on Campaign Module, Select the particular Campaign in which Task was created.it should display all Task Details.

Step 11)Click on the campaign module,Campaign List page should Display

Step 12) Click on Selected Campaign,Should Display All the details of that Selected Campaign.

Step 13) Click On New Event,It should open Create Event page.

Step 14) Provide all the necessary Fields and click on save Button

Step 15) It should Display the Event List page.

Step 16) Click on Campaign Module,Select the particular Campaign in which Event was created.it should display all Task Details.

Step 17) Click on the King module, King List Page Should Display.

Step 18) Click on New King Button.Create King Page should Display.

Step 19) Provide all the necessary Fields and click on save Button.

Step 20) Kings List page should Display.

Step 21) Click on Kings Module,it should open Kings List page & The Newly Created King should Get Displayed.

Step 22) Click on the Contacts module, Contacts List Page Should Display.

Step 23) Click on New Contacts Button,Create Contact Page should Display.

Step 24) Provide all the necessary Fields and click on save Button.

Step 25) Contacts List page should Display.

Step 26) Click on Contacts Module,it should open Contacts List page & The Newly Created Contact should Get Displayed.

Step 27) Click on the Potential King module, Potential Kings List Page Should Display.

Step 28) Click on New Potential King Button.Create Potential King Page should Display.

Step 29) Provide all the necessary Fields and click on save Button.

Step 30) Potential Kings List page should Display.

Step 31) Click on Potential Kings Module,it should open Potential Kings List page & The Newly Created Potential King should Get Displayed.

Step 32) Click on the Account module, Account List Page Should Display.

Step 33) Click on New Account Button.Create Account Page should Display.

Step 34) Provide all the necessary Fields and click on save Button.

Step 35) Accounts List page should Display.

Step 36)Click on Accounts Module,it should open Accounts List page & The Newly Created Account should Get Displayed.

Step 37) Click on the Goods module, Goods List Page Should Display.

Step 38) Click on New Goods Button. Create Goods Page should Display.

Step 39) Provide all the necessary Fields and click on save Button.

Step 40) Goods List page should Display.

Step 41) Click on Goods Module, it should open Goods List page & The Newly Created Goods should Get Displayed.

Step 42) Click on the Price Details module, Price Details module List page Should Display.

Step 43) Click on New Price Details Button. Create Price Details Page should Display.

Step 44) Provide all the necessary Fields and click on save Button.

Step 45) Price Details List page should Display.

Step 46) Click on Price Details Module, it should open Price Details List page & The Newly Created Price Details should Get Displayed.

Step 47) After Creating Price Details & Goods Details.

Step 48) Click on the Price Details module, Price Details module List page Should Display.

Step 49) Select The Particular PriceBook, To which You want to add Goods Details, It Display Price Details Page.

Step 50) On Price Details Page, Click on Add Goods Button,It takes to Goods List Page.

Step 51) Select Particular Goods which you want to add by clicking on CHECK BOX.

Step 52) Click on the Quotation module module, Quotation module List page Should Display.

Step 53) Click on New Quotation Button. Create Quotation Details Page should Display.

Step 54) Provide all the necessary Fields and click on save Button.

Step 55) Quotation Details List page should Display.

Step 56) Click on Quotation Module, it should open Quotation Details List page & The Newly Created Quotation Details should Get Displayed.

**Expected Results**: Potential King Should Be Created. Potential King Should Get Quotation Waiting For Purchase Order from Potential King.

**Integration Testing**

**1) Create Campaign to Campaign List Page.**

a) Login to application

b) Click on the campaign module

c) Click on New Campaign Button.

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module

**Expected Results** : Campaign list page should be displayed & Newly Created Campaign details should get display.

**2) Create Task to Task List Page.**

a) Login to application

b) Click on the campaign module,after entering to Campaign module.

c) Click on New Task Button.

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module

**Expected Results** : Campaign list page should be displayed & Newly Created Task details should get display.

**3)Create Event to Task List Page.**

a) Login to application

b) Click on the campaign module,after entering to Campaign module.

c) Click on New Event Button.

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module

**Expected Results** : Campaign list page should be displayed & Newly Created Event details should get display.

**4) Create Campaign to Edit Campaign Page.**

a) Login to application

b) Click on the campaign module

c) Click on New Campaign Button.

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module

f) Click on EDIT Button

**Expected Results** : Edit Campaign page should be displayed & Newly Created Campaign details should get display.

**5) Create Campaign to Delete Campaign (-Ve Scenerios )**

a) Login to application

b) Click on the campaign module

c) Click on New Campaign Button,Create New Campaign Page Should display.

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module,

f) Click on that Newly Created Campaign

g) Click On DELETE Button.

h) Click on OK Button.

**Expected Results** : Selected Campaign details should be deleted & Campaign List page should Display,Deleted Campaign Details should not display.

**6) Create Campaign, Clone to Campaign List Page.**

a) Login to application

b) Click on the campaign module

c) Click on New Campaign Button, Create Campaign page should get display

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module, It should display the Campaign List Page

f) Select Particular Newly created Campaign, Click on it ,All Details of that campaign should Displayed.

g) Click On CLONE Button.

**Expected Results** : Newly Created Campaign details should be displayed on Clone Campaign Page.

**7) Create Campaign to Print Preview Page.**

a) Login to application

b) Click on the campaign module,It should open Campaign List Page

c) Click on New Campaign Button,Should display Create Campaign page.

d) Provide all the necessary Fields and click on save Button

e) Click on Campaign Module,It should open Campaigns List page.

f) select Newly created Campaign Details & Click ok Print Preview Button

g) It Should open the Print Page,Enter the number of copies,Click on Print.

**Expected Results** : Should get Printed the Selected Number of Hard Copies of that newly Created Campaign.

**8) Create King or Captain to King or Captain List Page.**

a) Login to application

b) Click on the King or Captain Module,After entering to Campaign module.

c) Click on New King or Captain Button.

d) Provide all the necessary Fields and click on save Button

e) Click on King or Captain Module

**Expected Results** : King or Captain list page should be displayed & Newly Created King or Captain details should get display.

**9) Create Potential King or Captain to Potential King or Captain List Page.**

a) Login to application

b) Click on the Potential King or Captain Module,After entering to Campaign module.

c) Click on New potential King or Captain Button.

d) Provide all the necessary Fields and click on save Button

e) Click on Potential King or Captain Module

**Expected Results**: Potential King or Captain list page should be displayed & Newly Created Potential King or Captain details should get display.

**10) Create Contacts to Contact List Page.**

a) Login to application

b) Click on the Contacts module,Contacts List Page should Display.

c) Click on New Contact Button,Create Contact Page should Display.

d) Provide all the necessary Fields and click on save Button

e) Click on Contacts Module

**Expected Results** : Contacts Lists Page should be displayed & Newly Created Contacts details should get display.

**11) Create Accounts to Accounts List Page.**

a) Login to application

b) Click on the Accounts module, Accounts List Page should Display.

c) Click on New Account Button, Create Account Page should Display.

d) Provide all the necessary Fields and click on save Button

e) Click on Accounts Module

**Expected Results**: Accounts Lists Page should be displayed & Newly Created Accounts details should get display.